

ADELAIDE OFFICE MARKET | Q2 2026

# The market still favours occupiers.

## The pipeline does not.



The Adelaide CBD office market continues to demonstrate resilient occupier demand with the vacancy rate at 14.5%. Following the significant development cycle over recent years, Adelaide's future supply pipelines is becoming increasingly constrained.

### Tenant Leverage Scale



### MARKET AT A GLANCE



### WHAT'S SHAPING THE MARKET

#### Vacancy

The vacancy rate in Adelaide is the lowest it has been since 2020.

#### Supply

While a limited amount of premium grade stock is expected to be delivered during 2026, the next major wave of development is not anticipated until later in the decade, including projects such as the Entrepreneurial Innovation Centre and Market Square.

#### Demand

Given limited no options net absorption is set to reduce over the coming quarter given the size of the market.

#### Incentives

Incentives remain steady and material. Higher levels are still required for secondary; premiums are more accessible in the right buildings.

### RENT BENCHMARKS

| Grade           | Typical Net Face Rent (\$/sqm) |       |           | Net Effective Rent (\$/sqm) |       |
|-----------------|--------------------------------|-------|-----------|-----------------------------|-------|
|                 | Low                            | High  | Incentive | Low                         | High  |
| A Grade New Gen | \$600                          | \$800 | 30%       | \$420                       | \$560 |
| A Grade Old Gen | \$500                          | \$575 | 40%       | \$300                       | \$345 |
| B Grade         | \$400                          | \$500 | 40%       | \$256                       | \$320 |

### WHAT THIS MEANS FOR OCCUPIERS

#### LEVERAGE IS REAL

Vacancy and material incentives give occupiers strong negotiating power.

#### SUPPLY IS LIMITED

Very little new stock means the window of choice won't last.

#### FOCUS ON VALUE

It's not just about cost. Evaluate risk, flexibility, obligations and guarantees.

### FUTUREPROOF TODAY – RECOMMENDED ACTIONS THIS QUARTER

01

#### Review lease timing

Understand key dates, notice periods and your negotiating position.

02

#### Test the market early

Use current vacancy and incentives to create competitive tension.

03

#### Secure future options

Limited new supply makes early planning increasingly important.

04

#### Negotiate beyond rent

Use current leverage to improve incentives, flexibility and lease terms.

# FUTUREPROOF *together.*

Please don't hesitate to reach out to  
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